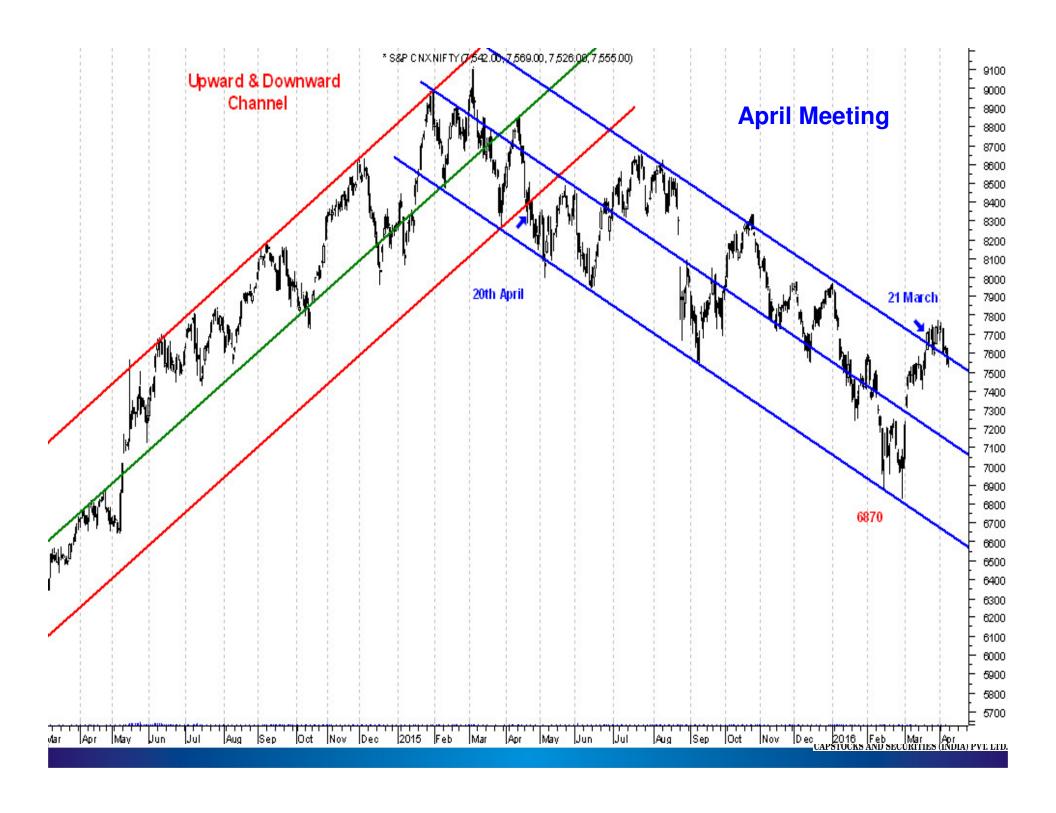
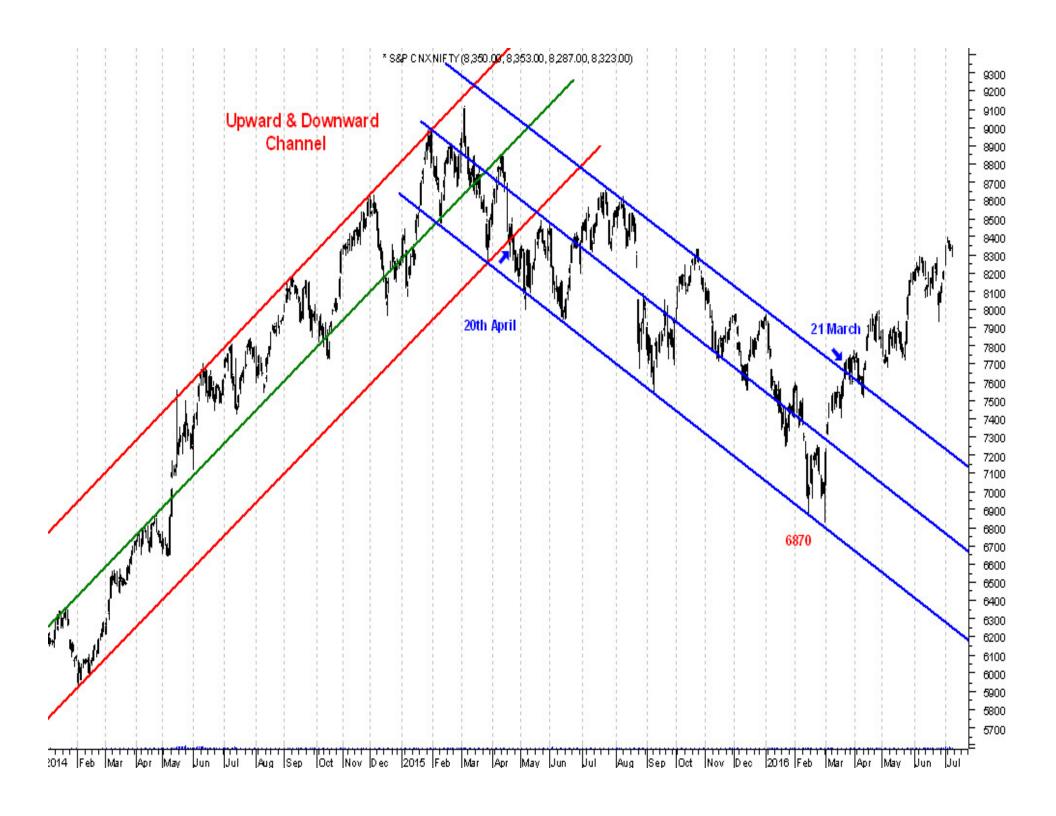


Current Market Scenario



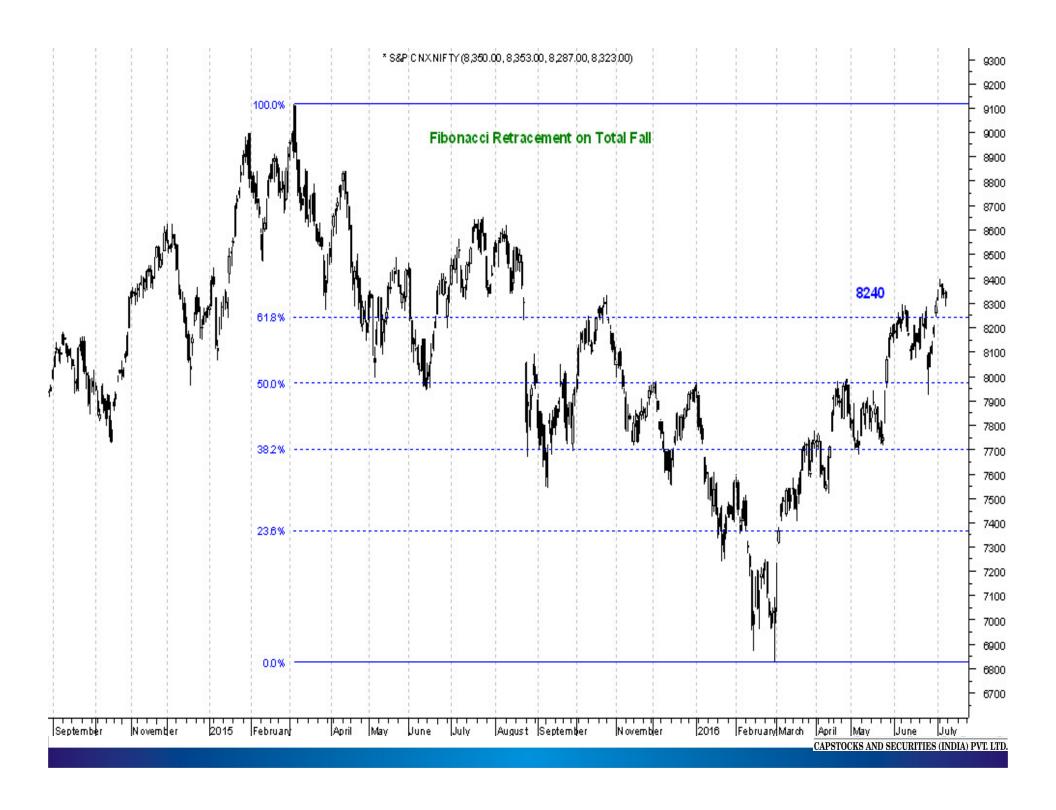




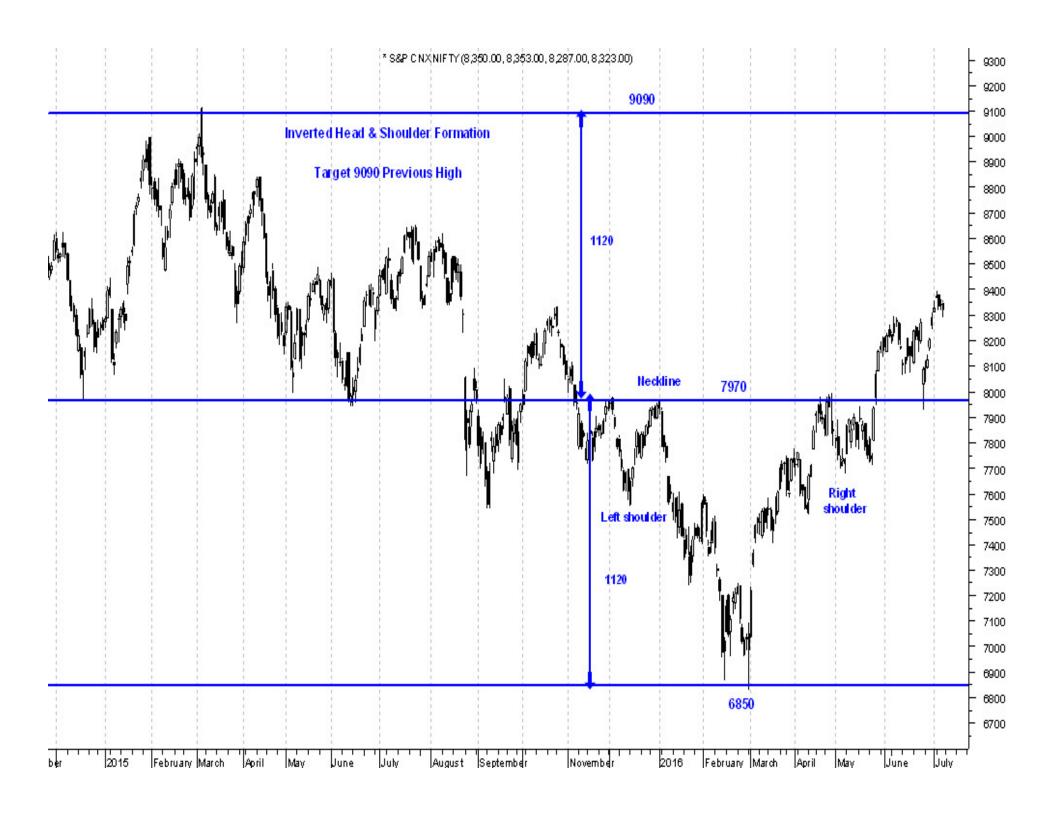


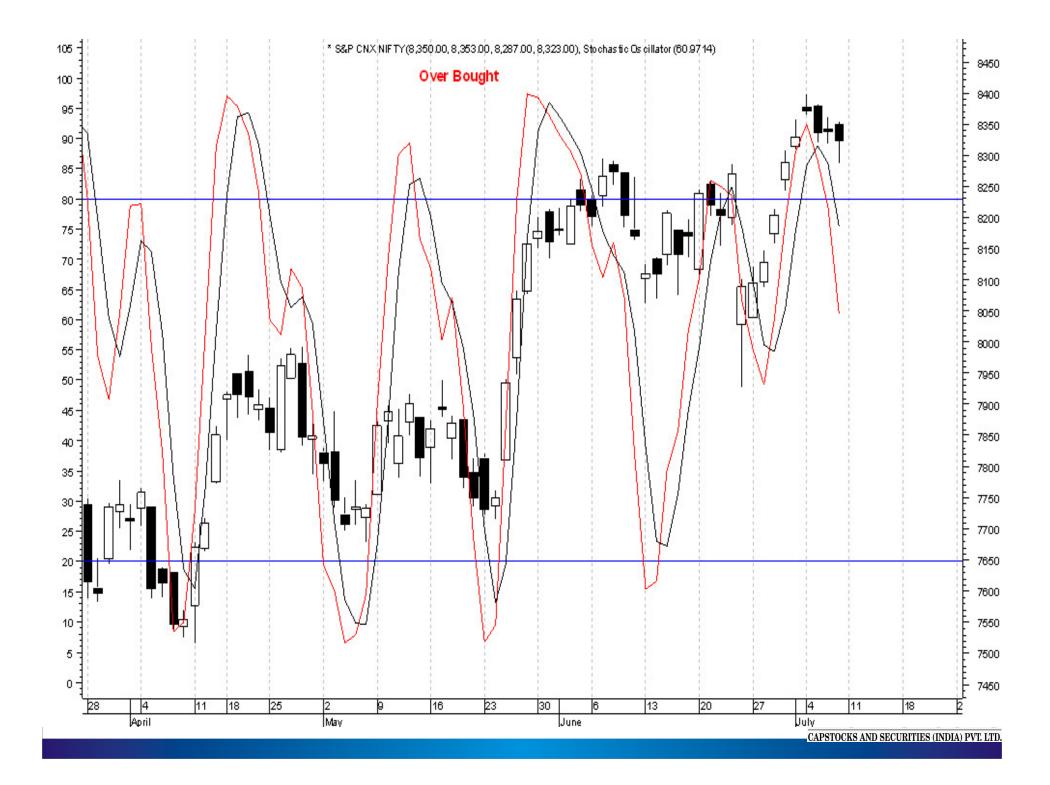












Stocks See Smart Rally



- Markets climbs on Negative news
- Global markets supportive
- Improving retail investors interest
- Hectic activity in mid and small cap space

INDEX WATCH

| INDEX | 9, July | 10, June | % Change |
|---------------|---------|----------|----------|
| Nifty | 8,323 | 8,170 | 1.8 |
| Sensex | 27,126 | 26,635 | 1.8 |
| CNX Midcap | 14,077 | 13,329 | 5.6 |
| BSE Small Cap | 11,976 | 11,362 | 5.4 |



Markets Set Aside Negative Noise



- Rexit, Brexit fails to have significant impact on markets
- Global markets did not react to brexit event barring one day



Crucial Domestic Events



| Events | (Likely) Outcome | Impact |
|----------------|------------------|------------|
| Pay Commission | Announced | Positive |
| Monsoon | Good | Positive |
| GST | Uncertain | Volatility |
| Results | Mixed | Volatility |



7th Pay Commission Implementation



- Unlikely to be a huge stimulus to economy
- Arrears of 6 months to be given compared to 30 months in 6th Pay Commission
- Impact on fiscal deficit likely to be neutral unlike last time which expanded by 500 bps



Crucial Result Season



- Market expects good Q1results
- Possibility of some disappointment
- Stock specific activity to be seen



BREXIT – Long Way Ahead



- Close poll outcome for Britain to exit
 European Union in the ratio of 48.1 to 51.9
- Will take atleast 2 years of negotiations between EU and Britain
- Since poll outcome was narrow, there is a possibility of another referendum or prolonged talks



Monsoon Crucial for Markets



- Monsoon picking up well and overall rainfall is 1% above normal
- Rainfall to improve substantially in August and September as per IMD forecast

| Category | No. of Sub Divisions | | |
|-----------|----------------------|--|--|
| Excess | 11 | | |
| Normal | 21 | | |
| Deficient | 4 | | |
| Scanty | 0 | | |



Monsoon Session from July 18



- Monsoon session scheduled from July 18 to Aug 12
- Govt. intends to pass GST Bill in Monsoon Session



Active Mid and Small Cap Space



- Sharp upside seen in mid and small cap stocks
- Many stocks has turned into multi baggers in last 6 months
- Mid and Small caps are high beta stocks, when correction happens generally it will be sharp



High Flying IPO Market



- IPO's are seeing huge subscription with participation across all segments
- Recently listed companies has given good returns
- L&T Infotech is attractively priced and to see huge oversubscription



Strong Run

No. Of Issue Amount (₹ Crore)

2006 73 19.852.46

Issues

Year

2007 100 34,179.11

2008 37 16,904.42

19,544.00 2009 20

64 2010 37.534.65

2011 37 5,966.28

11 2012 6.835.28

2013 3 1,283.79

5 1,200.94 2014

2015 21 13,614.08

2016* 12 8,182.57

*Till Jun 2016 Source: Prime Database

More than ₹8.000 cr have been raised via IPO in the six months to June

About a dozen cos are planning to raise more than ₹6,000 cr through listing in the next few months

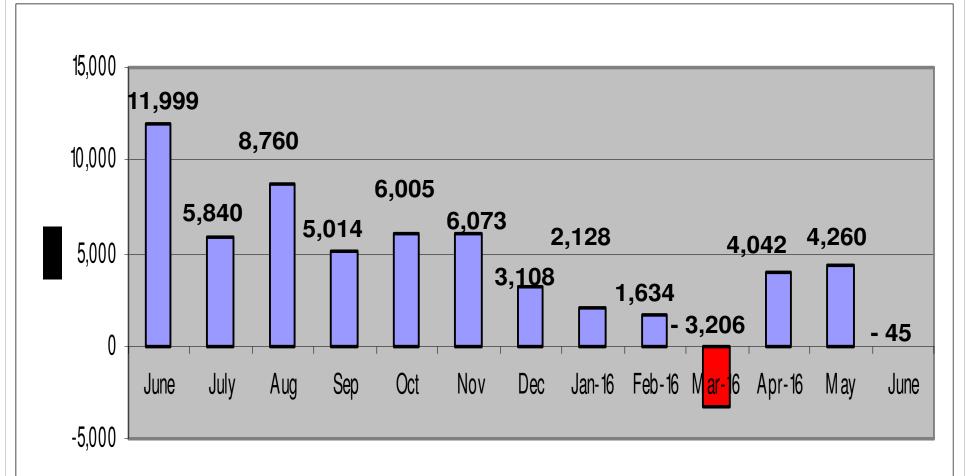




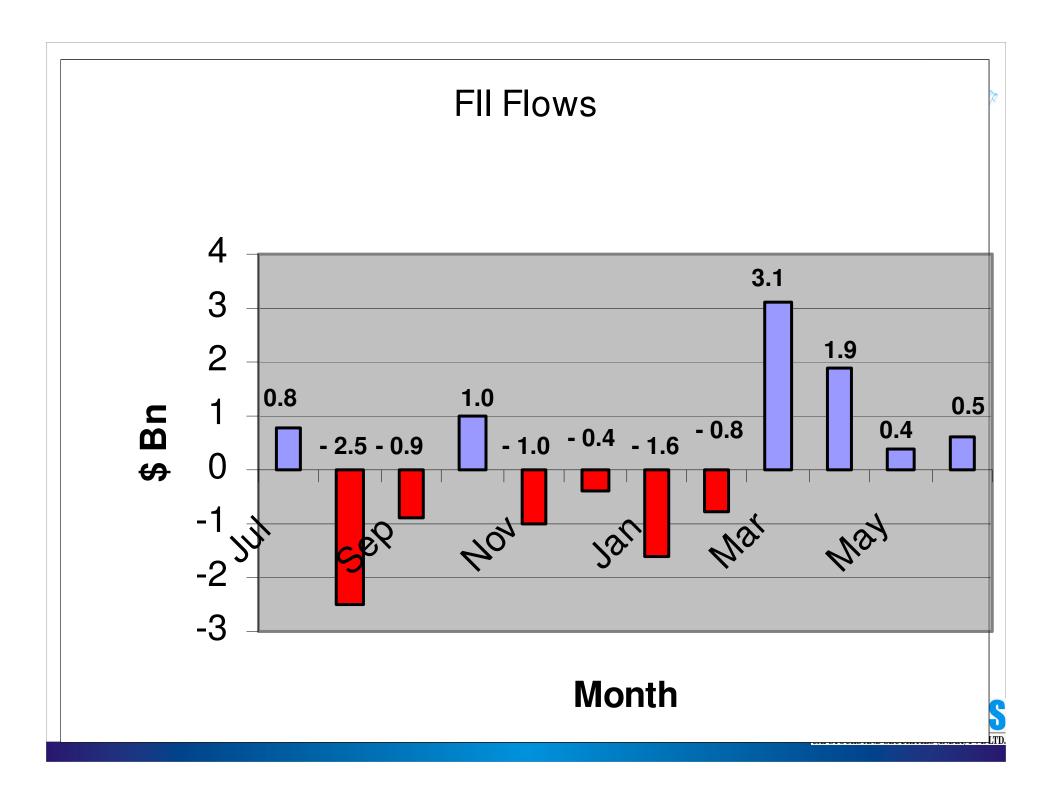


Equity Mutual Fund Flows









MNC's Companies Over Valued?



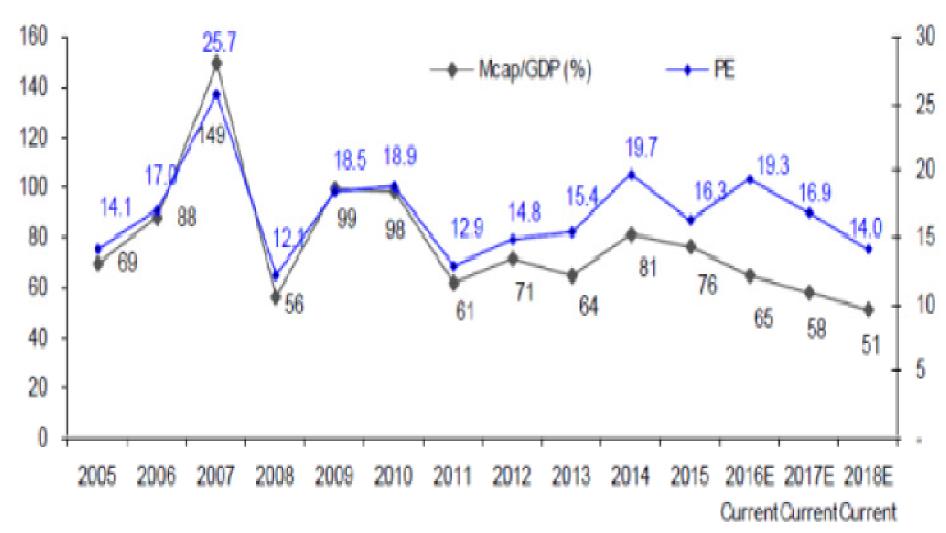
| Desi premium | Stock price-to-earnings ratio (times) Indian | | |
|--------------------------|--|----------------------|-------|
| Foreign | | | |
| BMW | 6.8 | Maruti Suzuki | 26.8 |
| Kellogg Company | 23.2 | Britannia Industries | 41.7 |
| United Parcel Services | 19.0 | Blue Dart Express | 73.3 |
| Eli Lilly | 27.6 | Sun Pharma | 39.0 |
| British American Tobacco | 21.1 | ITC | 30.7 |
| Unilever | 24.9 | HUL | 47.6 |
| Nestle | 26.2 | Nestle India | 111.4 |
| 3M | 22.6 | 3M India | 74.5 |

^{*}based on trailing-twelve month earnings

Source: Bloomberg







Source: World Bank, Bloomberg, Kotak Institutional Equities, updated till 31st March, 2016

Increasing Retail Interest



- Rally in PSU Banks, Reliance Group shares, Good IPO market will ignite strong retail interest
- Already signs of improving retail investors interest





Events to Watch

- Progress of Monsoon
- Q1 Results
- Monsoon session of parliament starts on July 18





Sugar Sector



Introduction



- Indian Sugar Industry is the second largest in the world
- Second largest agro industry in India after cotton
- 5 Cr. farmers depend on the industry
- Provides employment to 5 lakh skilled and unskilled people in sugar mills
- Organised (Sugar factories) and Unorganised (gur and khandsari)



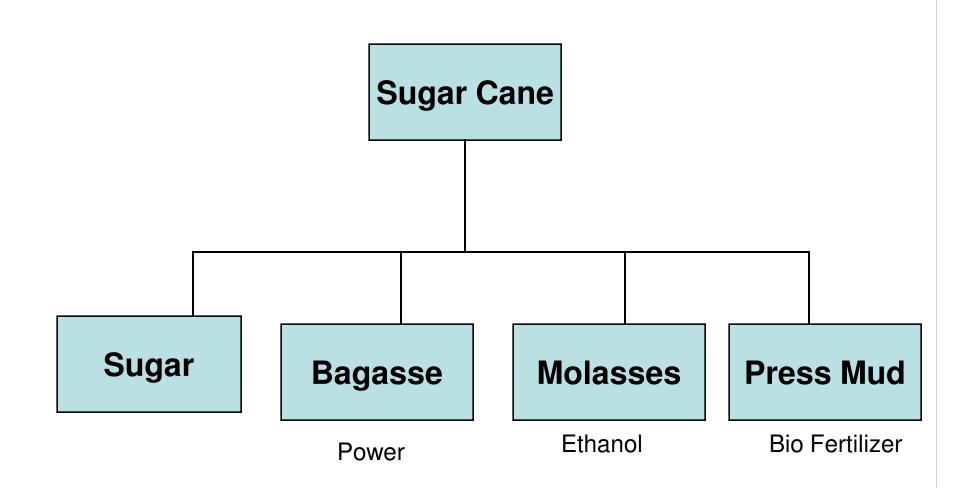
Global Sugar Industry



- Top producers Brazil, India, EU, China, Thailand
- Top Consumers India, EU, China, Brazil, US
- 80% of sugar is produced from Sugar Cane and 20% from sugar beet









Indian Sugar Industry

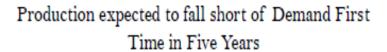


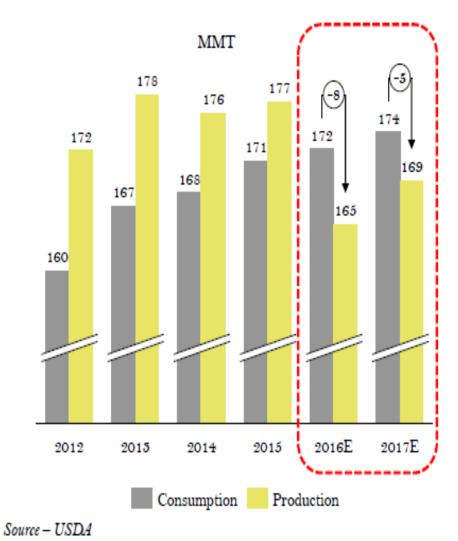
- It is highly cyclical industry
- Sugar companies operate for 160 to 180 days
- Regionwise sugar companies have their own dynamics depending upon cane price in their state, rainfall
- Depends upon global sugar prices, availability of cane (weather), govt. policy
- When sugar prices fall due to excess supply, mills keep higher cane arrears to farmers which force them for less planting



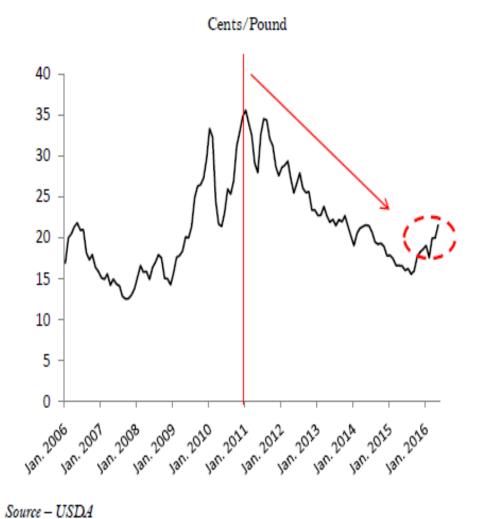
Global Scenario: Production Downgrades & Prices Firming Up







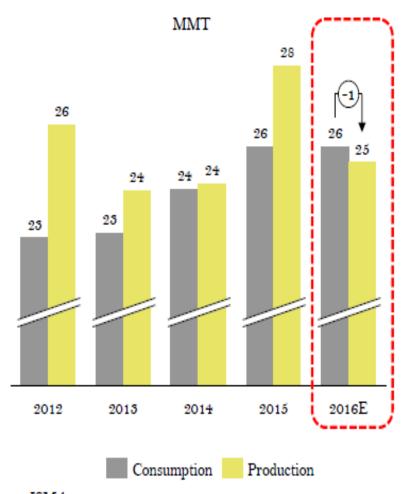
Production Downgrades & Firm Demand leading to rebound in Sugar Prices for first time in several Years



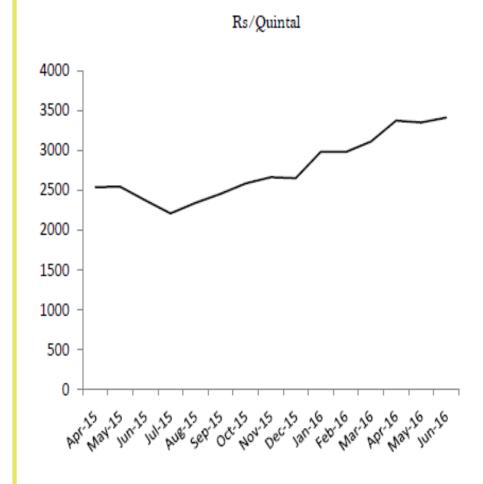
Domestic Scenario: Government Initiatives supporting Prices



Adverse Climatic conditions is impacting availability of Cane and has led to downgrades in Production

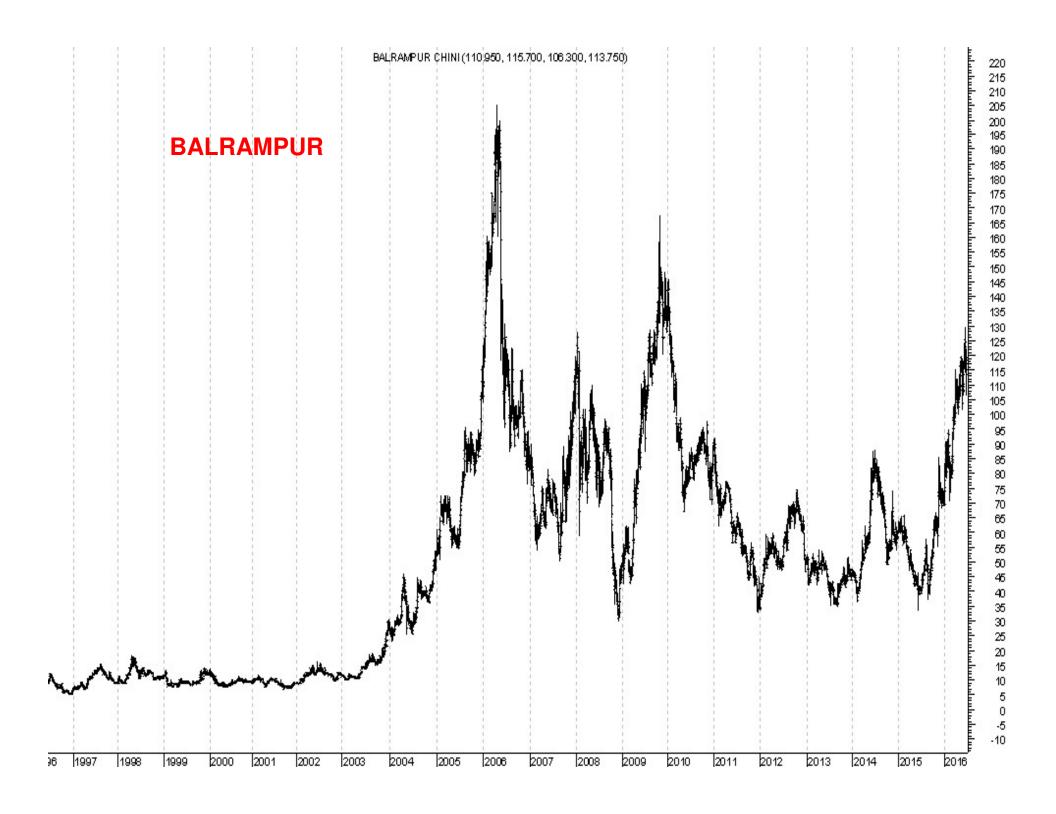


Prices revived by announcement of Compulsory Export, Higher International Prices and Lower Production estimate



Source - Industry Estimates

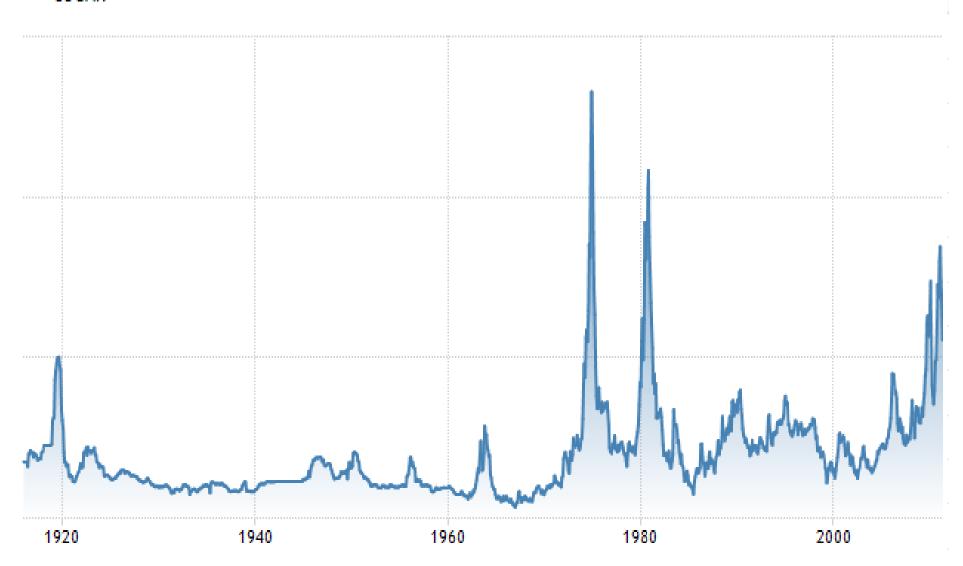




Global Sugar Prices - Long Term

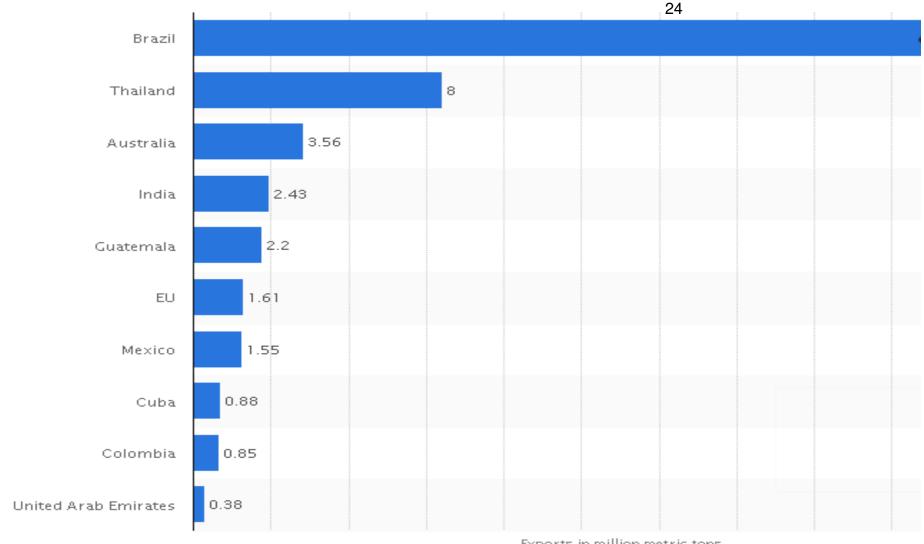


SUGAR



Top 10 Sugar Exporting Countries 25





Exports in million metric tons

Brazil Accounts for 45% of Total World Sugar Exports







- Indian sugar industry faced worst crisis in 2014-15 due to very low sugar prices
- Cane arrears to farmers increased to record levels of 19,400 Cr. in FY15
- Govt. took lot of steps in 2015 to bail out sugar industries





2016 - A Turnaround Year

- Price increase in sugar coupled with Govt.
 bailout steps helped sugar companies to come out of worst ever crisis
- Reflecting turnaround sugar shares prices bounced back smartly



Will Sugar Rally Sustain?



- High International sugar prices is key for sugar companies to do well
- International Production fell below demand for first time in five years. Another year of deficit needed to see bumper international prices
- Sugar is a highly traded commodity in international commodity exchanges which is always subjected to speculative moves





Thank You

